

Taking Control ...To A

# HIGHER LEVEL

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*“BinMaster will provide the most thorough and exact solutions to the challenges and opportunities presented by the customers we serve.”*

## BinMaster Employees Celebrate 50 Years of Putting the Needs of Our Customers at the Center of All We Do...Meet the People Behind BinMaster

In the late 1950s, DeKalb Seed Company asked Garner Industries to make a device that would help automate their seed handling operation. The pressure-activated switches that were in use at the time were not sensitive enough, so the company designed a simple but more sensitive and reliable pressure switch for DeKalb's small seed bins. The product proved to be very reliable so DeKalb told other companies about the device and soon Garner Industries was manufacturing the switch for many customers. From this simple beginning, Garner began the "BinMaster" product line.

All of us at BinMaster are proud of our 50-year history of service, quality, and integrity. Our customers today are the leading manufacturer's and processors of grain, plastics, chemical, food, cement/aggregates, pharmaceuticals, wood/paper, and many other solid and liquid products.



President Scott McLain and CEO Phil Mullin



Sales and Application Specialist



Taking Control...To A Higher Level

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- .. Point Level Sensors
- .. Inventory Measurement
- .. Flow Detection
- .. Dust Detection
- .. Aeration & Vibration



# Meet the People Behind BinMaster from page 1

*Our commitment is to  
provide our customers  
with the finest products  
and best service  
possible.*



**Engineering**



**Customer Service**



**Production and Scheduling**



**Manufacturing**



**Accounting**



**Shipping**



**Quality Control**



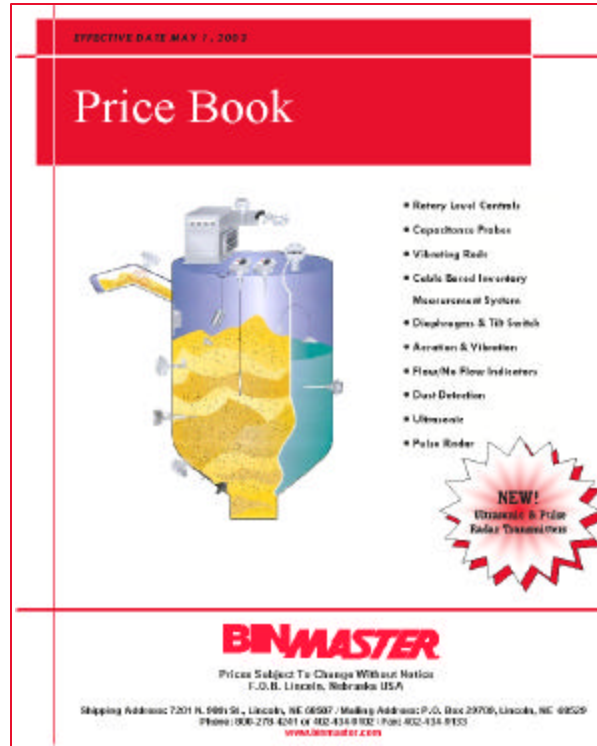
**Purchasing**

## BinMaster 2003-2004 Price Book Now Available

BinMaster's 2003-2004 Price Book includes the following products:

- ◆ Rotary Level Controls
- ◆ Capacitance Probes
- ◆ Vibrating Rods
- ◆ Cable Based Inventory Measurement System
- ◆ Diaphragms & Tilt Switch
- ◆ Aeration & Vibration
- ◆ Flow/No Flow Indicators
- ◆ Dust Detection
- ◆ Ultrasonic
- ◆ Pulse Radar

If you would like a new Price Book mailed or e-mailed to you please, contact us. These prices are effective May 1, 2003 to April 30, 2004.



## Call Today for our All-New Ultrasonic & Pulse Radar Catalog



The all-new SmartSonic Ultrasonic Transmitter and SmartWave Pulse Radar Transmitter catalog is now available. The catalog includes the following:

- ◆ Standard SmartSonic Ultrasonic Transmitters
- ◆ Sanitary SmartSonic Ultrasonic Transmitters
- ◆ 2 Wire SmartSonic Ultrasonic Transmitters
- ◆ SmartWave Pulse Radar Transmitter
- ◆ SmartSonic/SmartWave Data PC Based Data Logging Software
- ◆ SmartSonic/SmartWave Bargraph Display Modules & Enclosure
- ◆ Technical Specifications

Call, write, or e-mail us today for your free catalog.

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## BinMaster is Committed to Dedicate Resources For Continuous Innovation in the Development, Production and Delivery of Our Products



BinMaster, a division of Garner Industries, recently moved into this new 75,000-sq.-ft. manufacturing plant in Lincoln, Nebraska. Manufacturing and warehouse functions occupy about 60,000-sq.-ft., while administrative, sales, and engineering functions take up about 15,000-sq.-ft. Garner Industries has been in Lincoln since 1953.



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